# 33 WAR STRATEGY

THE SHORT VERSION

FATEH .Z. FENNI



#### **DEDICATED TO**

#### ROBERT GREENE

**And To** 

The Fool Gents' Around The Globe

#### FATEH .Z. FENNI

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**VIKING** 

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### **PART I**

SELF-DIRECTED WARFARE



#### DECLARE WAR ON YOUR ENEMIES:

THE POLARITY STRATEGY

#### Life is

Endless battle and conflict

Moreover, you cannot

Fight effectively unless you can

Identify your enemies!

Learn to

Smoke out your enemies

To

Spot them by the signs and patterns

That reveal hostility

Then, once you have them in your sights

Inwardly declare war!

Your enemies can fill you with

Purpose and direction!

## DO NOT FIGHT THE LAST WAR: THE GUERRIUG-WAR OF THE MIND STRATEGY

#### What most often

Weighs you down and brings you misery is

The past!!!

You must

Consciously wage war against

The past and force yourself

To react to the present moment

Be ruthless!!!

On yourself

Do not repeat the same tired methods

Wage guerrilla war on your mind

Allowing no

Static lines of defense

Make everything

Fluid and Mobile!

# AMIDST THE TURMOIL OF EVENTS DO NOT LOSE YOUR PRESENCE OF MIND: THE COUNTERBALANCE STRATEGY

In the heat of battle
The mind tends to lose its balance
It is vital to keep your presence of mind
Maintaining your mental powers
Whatever the circumstances
Make the mind tougher by
Exposing it to adversity
Learn to detach yourself!
From

The Chaos of the Battlefield

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#### CREATE SENSE OF URGENCY AND DESPERATION:

THE DEATH-GROUND STRATEGY

You are your own worst enemy!

You waste

Precious time dreaming of the future

Instead of

Engaging in the present!!!

Cut your ties to the past

Enter unknown territory!

Place yourself on

"Death Ground"!!!

Where your back is against

The wall and you have to fight like

Hell!!!

To get out alive



#### PART II

### ORGANIZATIONAL (TEAM)

WARFARE



## AVOID THE SNARES OF GROUPTHINK: THE COMMAND AND CONTROL STRATEGY

The problem

In leading, any group is that

People inevitably have their

Own agendas!

You have to

Create a chain of command

In which they do not feel

Constrained by your influence

Yet follow your lead

Create a sense of Participation

But do not fall into

Groupthink!

The irrationality of

Collective Decision Making!

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# SEGMENT YOUR FORCES: THE CONTROLLED-CHAOS STRATEGY

### The critical elements in war are Speed and Adaptability

The ability to

Move and make decisions faster than

The enemy

Break your

Forces into independent groups that can

Operate on their own

The Decentralize Command & Leadership!

Make your forces

Elusive and unstoppable!

Ву

Infusing them with the spirit of the campaign

Giving them a:

Mission to Accomplish

And then

Letting them run!

#### TRANSFORM YOUR WAR INTO JIHAD:

**MORALE STRATEGIES** 

#### The secret to

Motivating people and maintaining their morale

Is to get them to

Think less

**About** 

Themselves and more about the group

Involve them in a

Cause

JIHAD against a hated enemy!

Make them see their survival as tied to

The success of

The Army as a Whole!



### PART III

### **DEFENSIVE WARFARE**



# PICK YOUR BATTLES CAREFULLY: THE PERFECT-ECONOMY STRATEGY

We all have limitations our

Energies and Skills

Will take us only so far

You must know your

Limits and pick your battles carefully!

Consider

The hidden costs of a war:

Time lost, Political goodwill squandered

An Embittered enemy bent on

Revenge!

Sometimes it is better to wait

To undermine your enemies covertly rather than

Hitting them Straight on!

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#### TURN THE TABLES:

#### THE COUNTERATTACK STRATEGY

Moving first

*Initiating the attack* 

Will often put you at a

Disadvantage:

You are exposing your

Strategy and Limiting your options

Instead

Discover the power

Of holding back and letting the other side

Move first

Giving you the Flexibility

To counterattack from any angle

If your opponents are aggressive

Bait them into a

Rash attack that will leave them in a

Weak position!

### CREATE THREATENING PRESENCE:

DETERRENCE STRATEGIES

The best way to fight off aggressors is to

Keep them from attacking you

In the first place!

Build up a reputation:

You're a little crazy!!!

Fighting you is not

Worth it!!!

Uncertainty is sometimes better

Than overt threat

Your opponents are never sure what

Messing with you will cost

They will not want to

Find out!!!

# TRADE SPACE FOR TIME: THE NON-ENGAGEMENT STRATEGY

#### Retreat!!!

In the face of a strong enemy is a

Sign not of weakness but of

Strength!

By:

Resisting the temptation
To respond to an aggressor

You buy yourself

Valuable Time!

Time to recover, To think, To gain perspective

Sometimes you can

Accomplish most by

**Doing Nothing** 



### PART IV

**OFFENSIVE WARFARE** 



### LOSE BATTLES BUT WIN THE WAR:

GRAND STRATEGY

**Grand Strategy!** 

Is the art of looking

Beyond The Battle & Calculating Ahead

It requires that you:

Focus on your Ultimate Goal & Plot to reach it

Let others get caught up in the

Twists & Turns!!!

Of the battle

Relishing their little victories!

**Grand Strategy** 

Will bring you the ultimate reward:

The Last Laugh!

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### KNOW YOUR ENEMY:

#### THE INTELLIGENCE STRATEGY

The target of your strategies

Should be less the army you face than

The mind!

Of The Man Or Woman
Who runs it!

If you understand, how that mind works

You have the key to

Deceiving & Controlling It

Train yourself to read people

Picking up the signals they

Unconsciously send!

About their Innermost

Thoughts & Intentions!

# OVERWHELM RESISTANCE WITH SPEED AND SUDDENNESS: THE BUTZKRIEG STRATEGY

In a world in which many people

Are indecisive & Overly Cautious!

The use of speed

Will bring

You Untold Power!

Striking first

Before your opponents have time to

Think or Prepare!

Will make them:

**Emo**tional Unbalanced & Prone

To Error!

# ONTROUTHE DYNAMIC:

People are constantly Struggling to Control You!!! The only way to get the upper hand is To make your play for control more Intelligent & Insidious! Instead of trying to Dominate the other side's every move Work To Define! The Nature Of The Relationship Itself Maneuver to control your opponent's minds Pushing their **Emotional Buttons & Compelling Them** 

To Make Mistakes!

### HIT THEM WHERE IT HURTS:

THE CENTER OF GRAVITY STRATEGY

Everyone has a source of power

On which he or she depends

When you look at your rivals

Search below the surface for that source

The Center of Gravity!!!

That holds the entire structure together

Hitting them there will inflict

Disproportionate Pain!

Find what the other side most

Cherishes & Protects!

That is where you must strike

## DEFEAT THEM IN DETAIL: DIVIDE AND CONQUER STRATEGY

### Never be intimidated by your enemies Appearance

Instead, look at:

The Parts that Make Up the Whole!

Ву

Separating the parts

Sowing

Dissension & Division!!!

You can bring down even the most

Formidable Foes!!!

When you are facing

Troubles or Enemies

Turn a

Large Problem Into Small

**Eminently** 

Defeat-able Parts!

## EXPOSE AND ATTACK YOUR OPPONENT'S SOFT FLANK:

THE TURNING STRATEGY

### When you attack people directly You stiffen their

Resistance and make your task that much harder

There is a better way:

Distract your

**Opponents Attention** 

To the front, then attack them from

The side, where they least expect it

Bait people into

Going Out on a Limb!

Exposing their weakness

Then rake them with fire from

The side

### **ENYELOP THE ENEMY:**

### THE ANNIHILATION STRATEGY

People will use any kind of gap in your

Defenses to Attack You

So Offer no Gaps!

The secret is to

Envelop your opponents

Create Relentless Pressure!

On them from

All Sides & Close Off

Their access to the outside world

As you sense

Their weakening resolve

Crush their Willpower

Ву

Tightening The Noose!

### MANEUYER THEM INTO WEAKNESS:

THE RIPENING FOR THE SICKLE STRATEGY

No matter how strong you are
Fighting Endless Battles
With people is

Exhausting, costly, and Unimaginative!

Wise Strategists

Prefer the Art of Maneuver:

Before the battle even begins,

They find ways to put their

Opponents in Positions of

Such weakness that

Victory is Easy & Quick!!!

Create Dilemmas:

Devise maneuvers that give

Them a choice of ways to respond-all of them

Bad!

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### **NEGOTIATE WHILE ADYANGING:**

THE DIPLOMATIC WAR STRATEGY

Before & during negotiations

You must keep

Advancing, Creating Relentless Pressure

And compelling the other side

To settle on your terms!

The more you take

The more you can give back!

In meaningless Concessions

Create a reputation

For being

**Tough & Uncompromising** 

So that

People are back on their heels before they even

Meet you!

#### 22

### KNOW HOW TO END THINGS:

THE EXIT STRATEGY

### You are judged in this world By

How well you bring things to an end!

Messy or Incomplete

Conclusion can Reverberate

For years to come!

The Art of Ending Things Well

Is knowing when to stop

The height of strategic wisdom is

To avoid

All Conflicts & Entanglements!!!

From which there are no

Realistic Exits!!!



### PART V

### UNCONVENTIONAL (DIRTY)

WARFARE



# WEAVE SEAMLESS BLEND OF FACT AND FICTION: MISPERCEPTION STRATEGIES

Since no creature can survive

Without the ability

To see or sense what is going on around it

Make it hard for your enemies

To know what is

Going on around them!

Including

What you are doing

Feed their expectations, manufacture a reality

To match their desires

In addition, they will fool themselves!

Control people's

Perceptions of Reality & you Will Control Them!

### TAKE THE LINE OF LEAST EXPECTATION:

THE ORDINARY-EXTRAORDINARY STRATEGY

People expect your behavior

To conform to known

Patterns & Conventions!

Your task as a

Strategist!

Is to Upset their expectations

First, do Something

**Ordinary & Conventional** 

To fix their image of you

Then hit them with

The Extraordinary!

The terror is greater for being so

Sudden

Sometimes the Ordinary is Extraordinary

Because it is

Unexpected!!!

### OCCUPY THE MORAL HIGH GROUND:

THE RIGHTEOUS STRATEGY

## In a political world The cause you are fighting for Must seem more just than the enemy's

Ву

Questioning your opponent's

Motives & Making them Appear Evil!!!

You can narrow their

Base of support & Room to Maneuver

When

You yourself come

**Under** moral attack from a clever enemy

Do not

Whine or Get Angry!

Fight Fire with Fire

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## DENY THEM TARGETS: THE STRATEGY OF THE VOID

The feeling of:

Emptiness or Void-silence, Isolation

Zero Engagement

With others

Is for most people

Intolerable

Give your enemies

No target to attack

Be Dangerous but Elusive

Then watch as they chase you into

The Void!

Instead of

Frontal Battles

Deliver Irritating but Damaging Side Attacks

And Pinprick Bites

#### SEEM TO WORK

### FOR THE INTERESTS OF OTHERS WHILE FURTHERING YOUR OWN:

THE AUIANCE STRATEGY

#### The best way to advance your cause

With the minimum of

Effort & Bloodshed

Is to Create a Constantly Shifting Network

Of Alliances

Getting others to compensate for your Deficiencies

Do your

Dirty Work

Fight Your Wars!

At the same time

You must work to sow dissension

In the Alliances of Others

Weakening your enemies

Ву

**Isolating Them** 

# GIVE YOUR RIVALS ENOUGH ROPE TO HANG THEMSELVES: THE ONE-UPMANSHIP STRATEGY

Life's greatest dangers

Often come not from

External enemies but from our supposed

Colleagues & Friends!

Who pretend to work for the common cause while Scheming to Sabotage Us!

Work to instill

**Doubts & Insecurities** 

In such rivals, getting them to

Think Too Much & Act Defensively

Make them

Hang Themselves!!!

Through their own self-destructive tendencies

Leaving you

Blameless & Clean!!!

#### TAKE SMALL BITES:

THE FAIT ACCOMPU STRATEGY

Overt power grabs and sharp

Rises to the top are

**Dangerous** 

Creating Envy

Distrust & Suspicion!

Often the best solution is to

Take Small Bites

**Swallow Little Territories** 

Playing upon people's relatively short

**Attention Spans** 

**Before** 

People realize it

You Have Accumulated An Empire!!!

## PENETRATE THEIR MINDS: COMMUNICATION STRATEGIES

Communication is a kind of war

It's Field of Battle!

The Resistant & Defensive minds

Of the people you want to influence

The goal is to

Penetrate their

Defenses & Occupy

Their minds!

Learn to

Infiltrate your ideas behind enemy lines

Sending messages through little details

Luring people into coming to the

Conclusions you

Desire & into thinking they've gotten there

Ву

Themselves!

# DESTROY FROM WITHIN: THE INNER-FRONT STRATEGY

#### Infiltrating

Your opponent's ranks

Working from within to bring them down

You give them

Nothing to see or react against

The Ultimate Advantage

To take something you want

Do not

Fight those who have it

But rather join them

Then either

Slowly make it your own or wait for the moment to Stage a Coup D'état

## DOMINATE WHILE SEEMING TO SUBMIT: THE PASSIVE-AGGRESSION STRATEGY

In a world where

Political Considerations are

**Paramount** 

The most effective form of

Aggression is the best-hidden one:

Aggression Behind a Compliant!

**Even Loving Exterior** 

To follow the

Passive-Aggression Strategy!

You must seem to go along with people

Offering no Resistance!

But

Actually, you dominate the situation

Just make sure you have

Disguised your Aggression!

Enough that you can deny it

Exists!

# SOW UNCERTAINTY AND PANIC THROUGH ACTS OF TERROR:

THE CHAIN-REACTION STRATEGY

#### Terror!!!

Is the Ultimate way to paralyze

People's will to Resist

It Destroys their ability to plan a

Strategic Response!

The goal in a terror campaign

Is not

Battlefield Victory!

However, Causing Maximum Chaos

And provoking the other side into

Desperate Overreaction!

To plot the most effective

Counter Strategy

Victims of Terror

Must stay balanced

One's rationality is the last line of

Defense!



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